

Industrial Sector Offering







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Objectives



To assist Industrial & Commercial customers with their lubrication needs.



Provide best lubrication solutions to Industrial / Commercial customers and improve their revenues by leveraging the Mobil brand value.

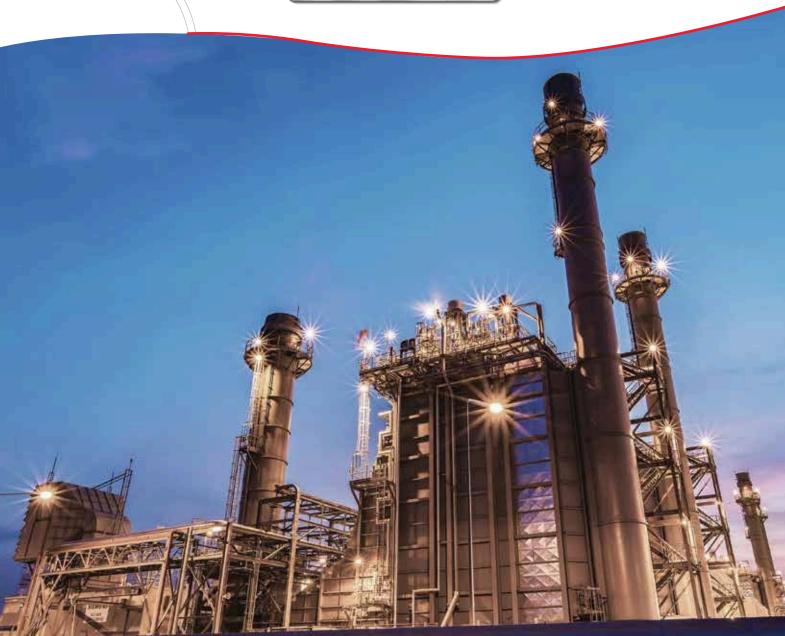


Enhance customer experience by providing a wide range of Mobil products suitable for all equipment applicable to the industry.



To create awareness of Mobil brand benefits.







partnership UAE's Largest Authorized Mobil

- Reseller
- Partnership through progressive business growth.

Lubrication solutions partner rather than just a supplier

- Mobil Serv Lubricant Analysis.
- Plant Audits.
- Engineering Recommendation.
- Mobil Academy.

100% order fulfillment rate

- Highly efficient supply chain
- Supply lead time: Maximum 2 working days for locally blended products.
- Zero rejections/sales returns.
- Zero product quality issues.



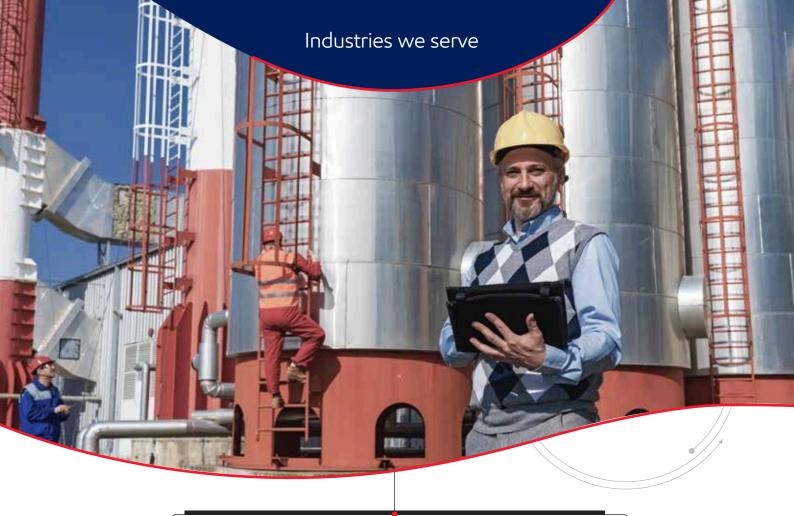
A brand that needs no introduction.

For over 100 years, Mobil has established an unsurpassed reputation as a supplier of leading-edge industrial lubricants with in-depth industry expertise, programs and tools to help bring customers to new heights of equipment productivity.

Best-in-class lubrication doesn't just happen

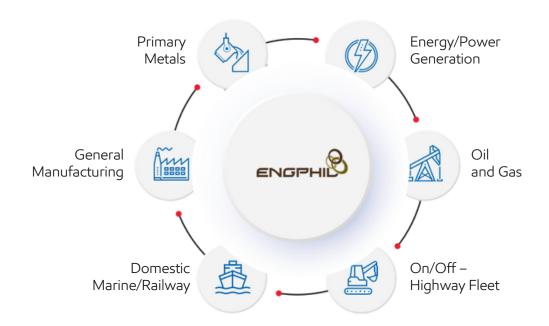






Mobil™ industrial lubricants

- •Mineral& synthetic.
- Approved by leading equipment builders.
- •Field engineers to gain deep insights into equipment trends and lubrication requirements.
- •Exceptional and balanced performance required for today's industrial equipment.



Industrial sector product offering



Mobil SHC Products

Our Mobil SHC™ line of synthetic lubricants is designed to protect:

- Equipment operating under severe conditions.
- Frequent starts and stops.
- Wide operating temperature ranges, and contamination.



Learn more



Mobil™ Grease

Whether conventional or synthetic, Mobil™ Grease offers:

- Long regreasing intervals.
- Enhanced equipment life.
- Exceptional protection even in extreme conditions.



Learn more



Mobil DTE 10 Excel™ Series

High-performance anti-wear hydraulic oils specifically designed to meet the needs of modern, high pressure, industrial and mobile equipment hydraulic systems.





Mobil DTE™ 20 Ultra Series

This series offers improved, well-balanced performance to meet the demands of high-pressure and high-output hydraulic systems, delivering increased oil life, better wear protection and better deposit control in the process.



Learn more



Mobilgear™ 600 XP Series

These advanced technology lubricants are designed to protect gears, bearings and seals in all types of enclosed-gear drives with circulation or splash lubrication systems. These industrial gear oils exceed the industry requirement for bearing wear protection as measured by the industry standard FAG FE 8 test.



Learn more

Mobil SHC

Fully synthetic lubricants for any industrial application

Mobil SHC™ synthetic lubricants help boost productivity and better protect your equipment - particularly when they are operating under severe conditions such as loads and pressures, frequent starts and stops, wide operating temperature ranges, and contamination. Other advantages of Mobil SHC™ synthetic lubricants include; high-temperature capability, excellent resistance to oxidation, low-temperature flow properties, protection against wear.







Mobil SHC[™] 600 Series - synthetic circulatory and gear lubricants are designed to offer premium protection and enhanced equipment uptime in critical industrial gearboxes operating under heavy loads and extreme temperatures.



Learn more

Mobil SHC™ Gear synthetic gear oils protect industrial gearboxes and help extend oil life in some of the most extreme conditions. They are formulated for efficient lubrication of industrial enclosed gear drives operating under extreme conditions of load, speed and temperature.



Mobil Rarus SHC[™] 1020 Series - synthetic air compressor oils are designed to lubricate severe-duty rotary screw and vane air compressors. These outstanding synthetic air compressor oils are particularly suited for severe service applications where mineral products are not as effective.



Mobil Gargoyle Arctic SHC™ 200 Series refrigerant oils are designed for use in refrigeration compressors and heat pumps. These fully synthetic refrigeration lubricants are able to perform in severe service conditions that are beyond the capabilities of many conventional oils.



Learn more

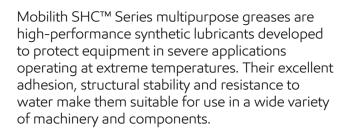
Mobil Grease

Enhanced protection for productivity that sticks

Mobil™ greases offer long regreasing intervals, enhanced equipment life, and exceptional protection even in extreme conditions*. Boost your productivity with our conventional and synthetic greases, available in a broad range of NLGI grades and fluid viscosities for a variety of applications.









Learn more

Mobil Polyrex EM series Mobil Polyrex™ EM electric motor bearing grease has earned an exceptional reputation for outstanding performance. Mobil Polyrex™ EM grease is designed for electric motor bearings



Learn more

Mobilgrease XHP™ 220 greases are extended service lithium complex greases intended for a wide variety of applications and severe operating conditions. Mobilgrease XHP 220 greases are designed for a wide range of applications including the industrial, automotive, construction and marine sectors.



Learn more

Mobilgrease XHP[™] Mine products are specifically designed for the lubrication of extra heavy-duty off-highway and mining equipment.



Learn more

Mobilux[™] EP 0, 1, 2, 3, 004 and 023 products are a high performance family of four general-purpose industrial greases and two special-duty semi-fluid greases.



Learn more

Mobil

Mobil DTE 10 Excel Series: Premium hydraulic oil for energy

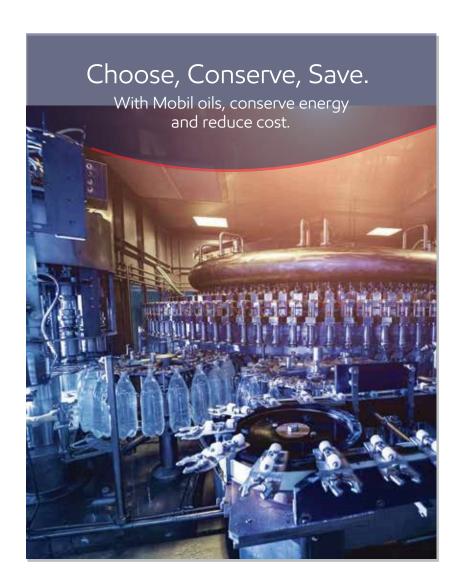
Mobil DTE 10 Excel™ Series lubricants are formulated to meet the demands of today's high-pressure industrial and mobile equipment hydraulic systems. These hydraulic fluids help keep hydraulic systems cleaner, longer compared to conventional hydraulic fluids. They're proven to boost hydraulic efficiency by up to 6 percent, which can decrease consumption and power increase system responsiveness. They can also reduce machine help maintenance and operating costs.



Scan to know more



- Help minimize maintenance costs and downtime by keeping systems clean up to 3 times longer than competitive oils tested.
- Can help reduce power consumption and enhance equipment production through exceptional hydraulic efficiency.
- Reliable starting and pump protection at a wide temperature range.
- Mobil DTE 10 Excel Series lubricants provided hydraulic pump efficiency benefits up to 6 percent when compared with a typical reference hydraulic fluid in controlled bench testing.



Mobil

Mobil DTE 20 Ultra Series: Superior hydraulic oil for lower maintenance

Mobil DTE™ 20 Ultra Series offers improved, well-balanced performance to meet the demands of high-pressure and high-output hydraulic systems, delivering increased oil life, better wear protection and better deposit control in the process.



Scan to know more







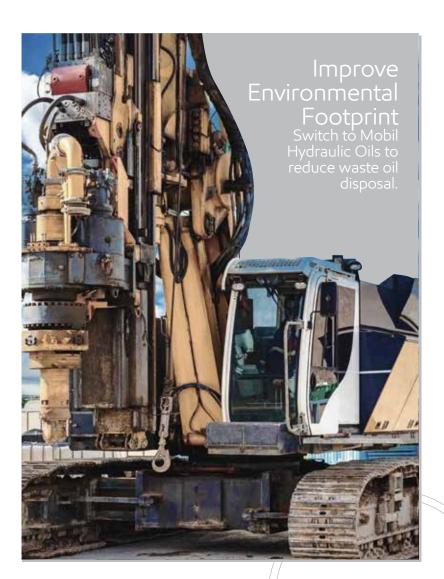
2X longer oil drain intervals



Extended component life



Extended filter life



Mobil

Mobilgear 600 XP Series: Industry reference for gear applications

Mobilgear™ 600 XP Series advanced technology lubricants are designed to protect gears, bearings and seals in all types of enclosed-gear drives with circulation or splash lubrication systems. These industrial gear oils exceed the industry requirement for bearing wear protection as measured by the industry standard FAG FE 8 test.

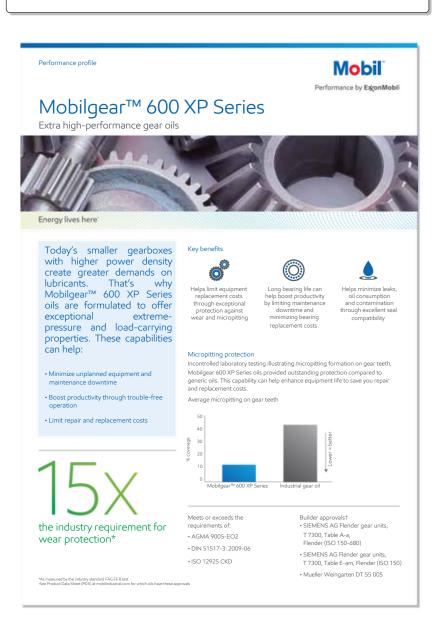


Scan to know more





- •Long-bearing life can help boost productivity by limiting maintenance downtime and minimizing bearing replacement costs.
- •Helps limit equipment replacement costs through exceptional protection against wear and micropitting.
- •Helps minimize leaks, oil consumption and contamination through excellent seal compatibility.
- •15x the industry requirement for wear protection*.



Mobil Delvac

100 years legacy as a built strong diesel engine oil

Mobil Delvac™ engine lubricants cover heavy, medium and light commercial vehicle applications, and can help to achieve long engine life with extended service intervals.



Scan to



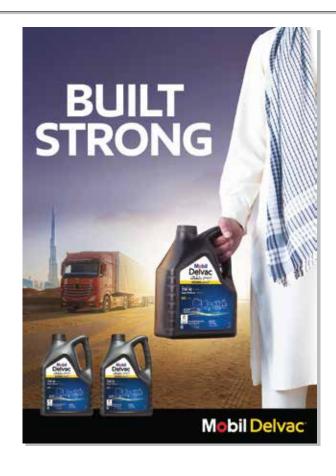


Mobil Delvac Ultra 5W-40 Ultimate Defense is a fully synthetic high-performance heavy duty diesel engine oil that helps towards long engine life while providing long drain capability for modern diesel engines operating in severe applications.

Mobil Delvac Modern 10W-40 Advanced Protection is a synthetic extra high-performance diesel engine oil engineered to provide lubrication to modern, high-performance, low emission engines used in severe applications.

Mobil Delvac Modern 15W-40 Super Defense is an extra highperformance diesel engine oil that provides excellent lubrication of today's diesel engines promoting long engine life. This extra high-performance has been proven in the field in a wide variety of industries, applications, and mixed fleets.

Mobil Delvac Modern 20W-50 Super Defense is an extra high-performance diesel engine oil that provides excellent lubrication of today's diesel engines promoting extended engine life.



Mobil Gard

Leading brand for all marine engine oil applications

Mobilgard is a comprehensive range of marine engine oils. With more than 60 years of innovation and proven performance, Mobil Gard engine oil helps ship operators:

- •Extend engine and component life.
- Optimize oil consumption.
- •Increase oil drain intervals.
- •Reduce maintenance costs and downtime.



Scan to know more

Mobilgard[™] 540 cylinder oil provides optimal protection for two-stroke marine diesel engines operating on 0.50% sulphur fuels that comply with the International Maritime Organization's (IMO) 2020 emission regulations, including ExxonMobil's EMF.5[™] range.



Learn more

Mobilgard[™] M30 Series diesel engine oils are recommended for use in medium-speed engines in deep-sea, coastal and river vessels operating on heavy fuel oil (HFO).



Learn more

Mobilgard™ M40 Series extra-high-performance, premium 40 TBN engine oils (Mobilgard™ M340 and Mobilgard™ M440) are designed for use in the most severe, residual-fueled, medium-speed diesel applications found in marine and stationary power industries.



Learn more

Mobil SHC™ Aware™ ST Series meet Vessel General Permit (VGP) requirements for environmentally acceptable lubricants* and is engineered to deliver optimal performance in marine stern tube systems, fin stabilizers and controllable pitch propeller (CPP) systems.



Learn more

Mobilgard™ 300 C is a next-generation system oil specially engineered to help improve cleanliness in two-stroke crosshead diesel engines. Its balanced formulation combats deposits and sludge buildup, especially in the most susceptible engine components – such as the piston undercrown and crankcase.



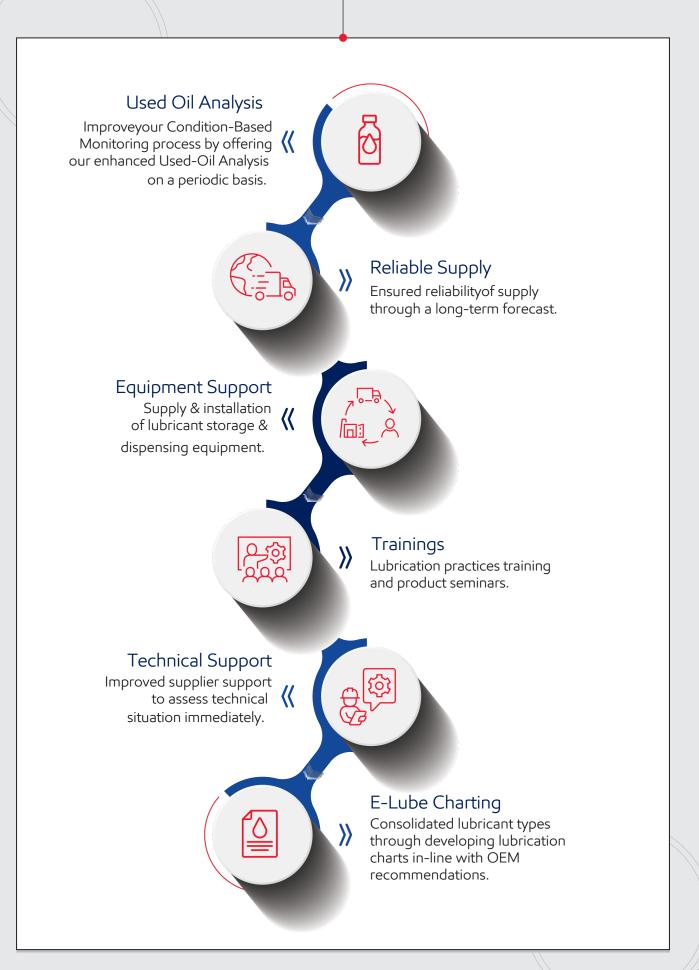
Learn more

Mobilgard[™] 12 Series high-performance diesel oils are designed for use in marine trunk piston engines operating on low sulphur distillate fuels.



Learn more

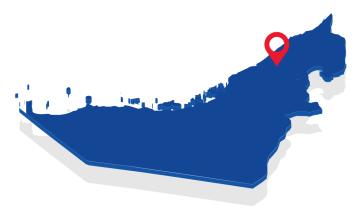






100% order fulfillment commitment

A comprehensive range of Mobil lubricants are manufactured and blended at Middle East Lubricants Company (L.L.C.) also called MELUBCO, located in Jebal Ali, UAE. All products are manufactured and packed in strict conformity to ExxonMobil's proprietary formulations, quality control procedures, and prescribed guidelines. Certain specialty products such as high-performance turbine oils, greases and synthetic lubricants are imported from ExxonMobil plants around the world. Our blending facility MELUBCO is IATF 16949 certified which is a prerequisite for a company to supply its products to the Automotive industry, specifically for the First Fill.



ISO 14001: Environmental Management System ISO 9001: 2015 Quality System International Safety Rating System (ISRS Level 8) OHSAS 18001: Occupational Health & Safety

Assessment Series



Field support programs



Mobil Lubricant Analysis

Oil analysis programs might seem to be all the same, but look more closely and you'll see clear differences. Mobil Lubricant Analysis delivers the full spectrum of analysis on your Mobil™ branded lubricants, which no other program can provide.



Field Engineering Services

With the support of Mobil (EMALU), we assign a Field Engineer who develops a training program and deploys throughout the forthcoming year at the agreed levels. Support in other technical areas, including troubleshooting and investigating problems or oil related issues and advising on new model launches and specific oil requirements.



Authorized Reseller in United Arab Emirates



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